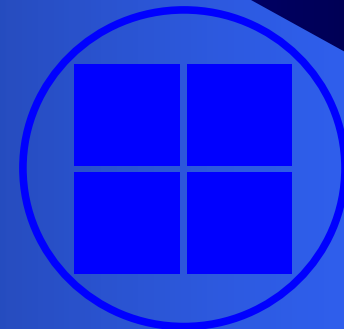


Legal and Financial Planning for the Special Needs Family

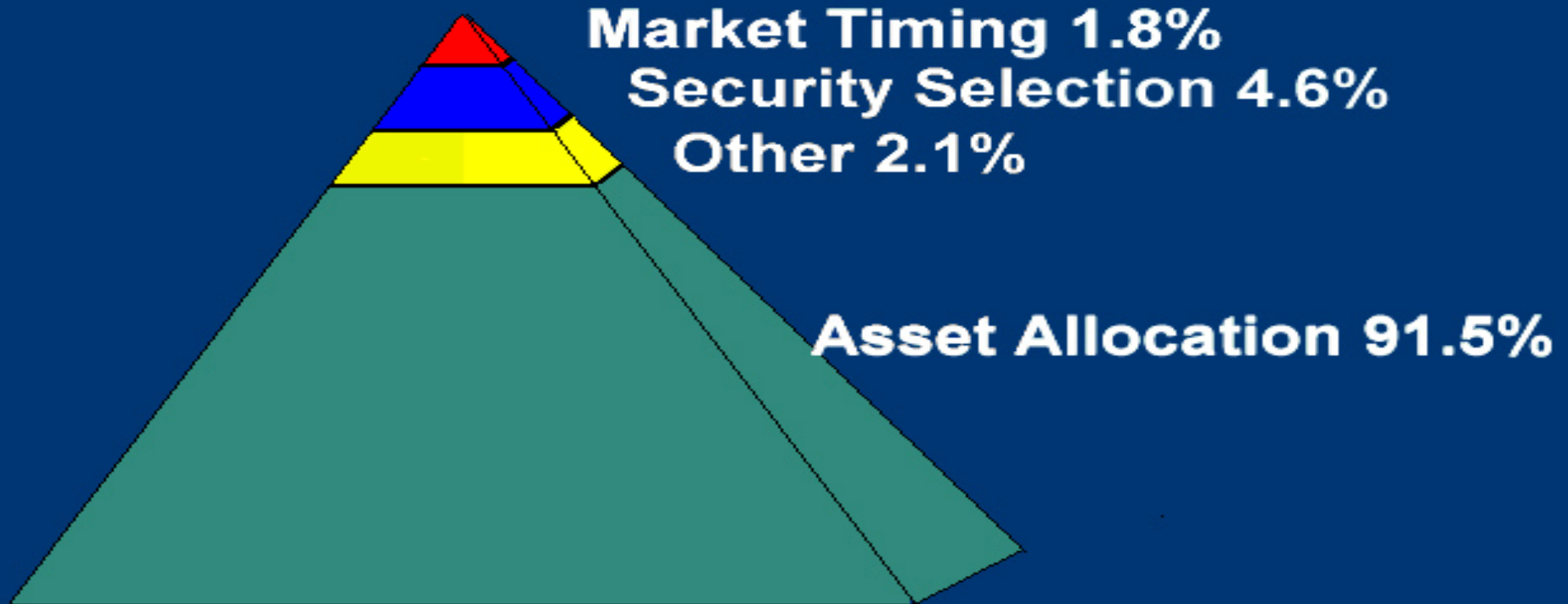
Riley's Warriors Lecture Series



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Determinants of Performance

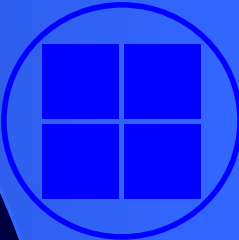
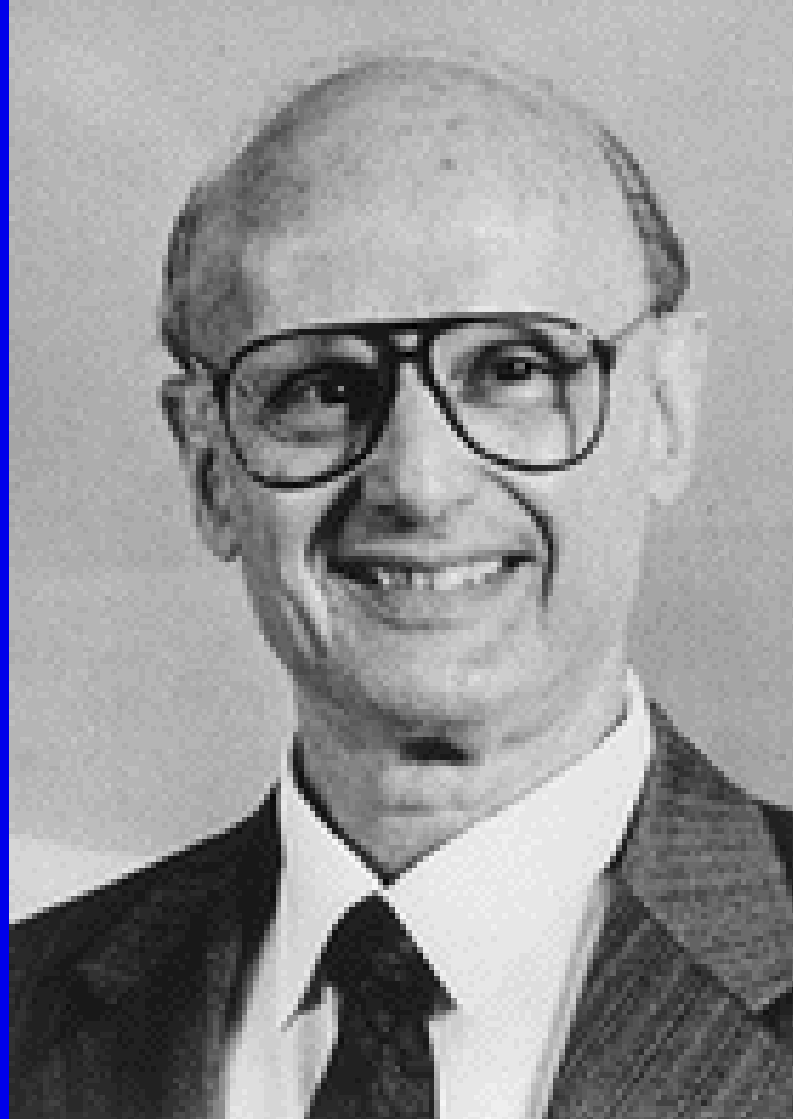
The Importance of Asset Allocation



Source: Brinson, Beebower & Singer
Determinants of Portfolio Performance II: An Update, 1991

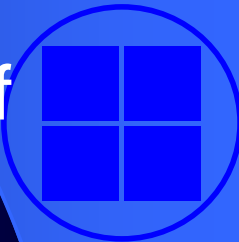
Harry Markowitz, PhD

1990 Nobel Laureate, Economics

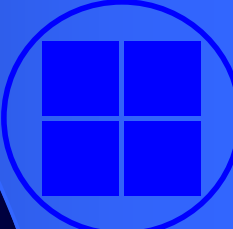
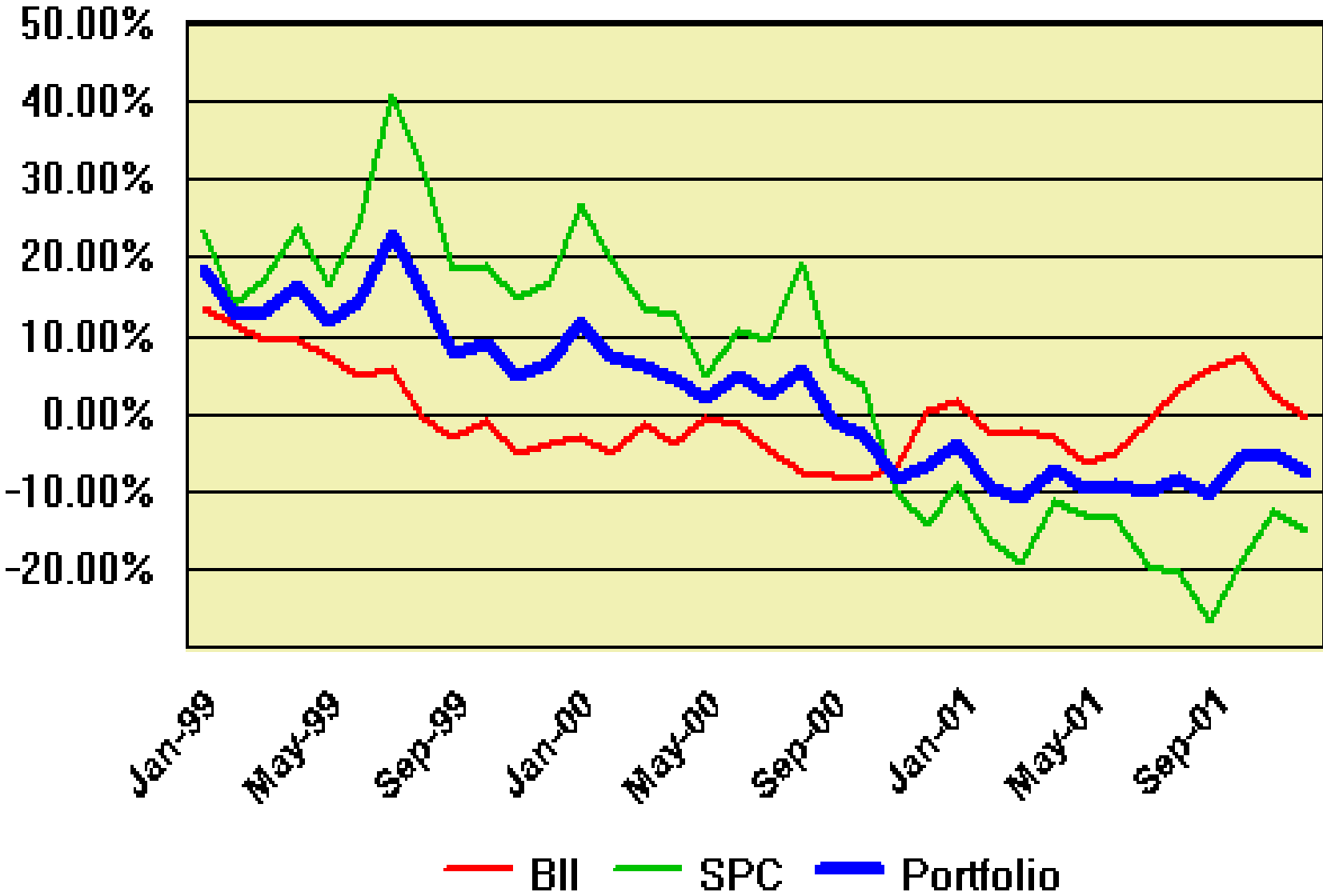


The Father of Modern Portfolio Theory

- Developed in 1952
- Awarded the 1990 Nobel Prize in Economics
- Uses Key Statistics of Mean, Standard Deviation and Correlation to Define the Portfolio
- Creates a More Predictable Result in Terms of Return and Risk

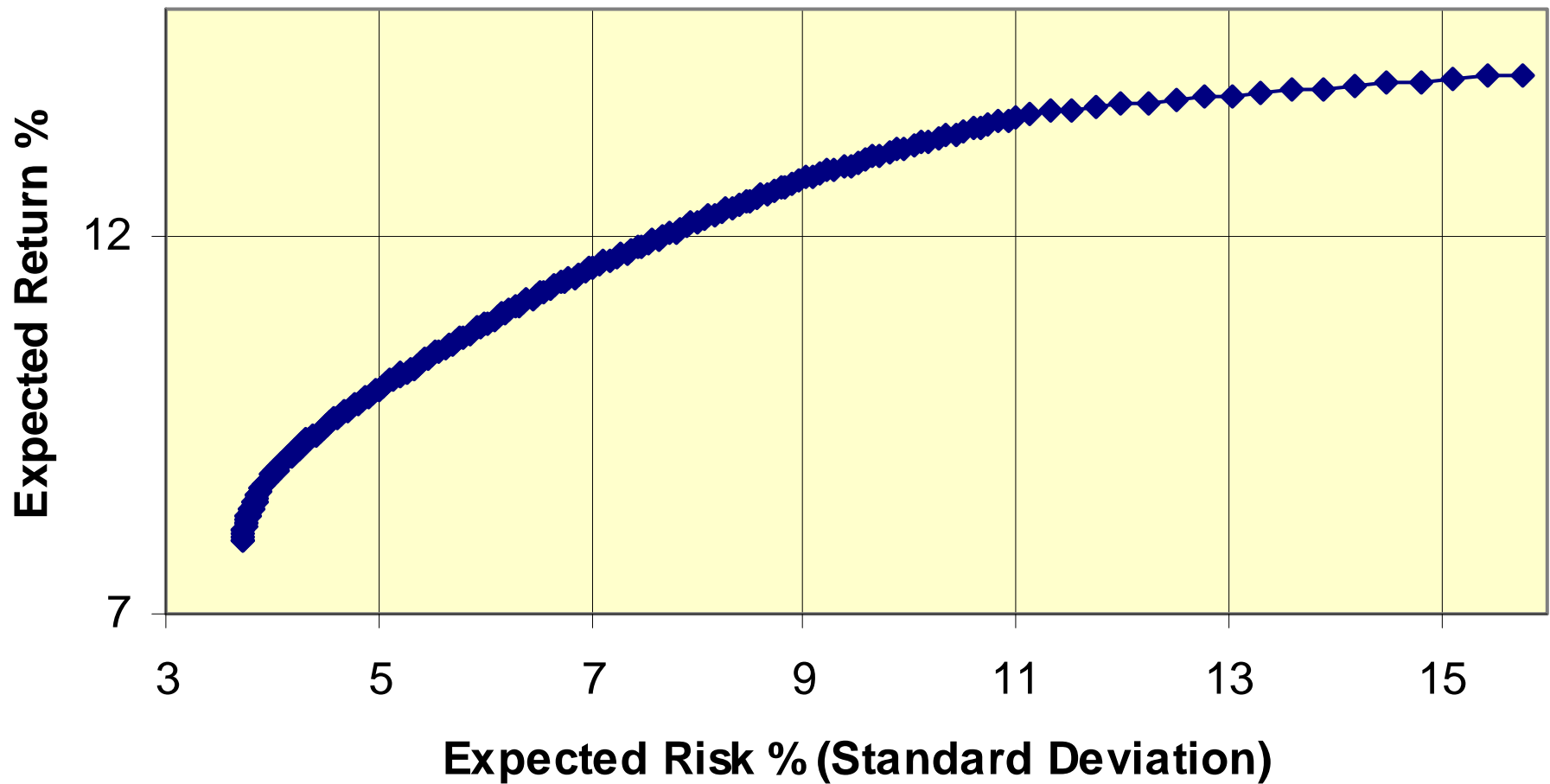


Diversification Example



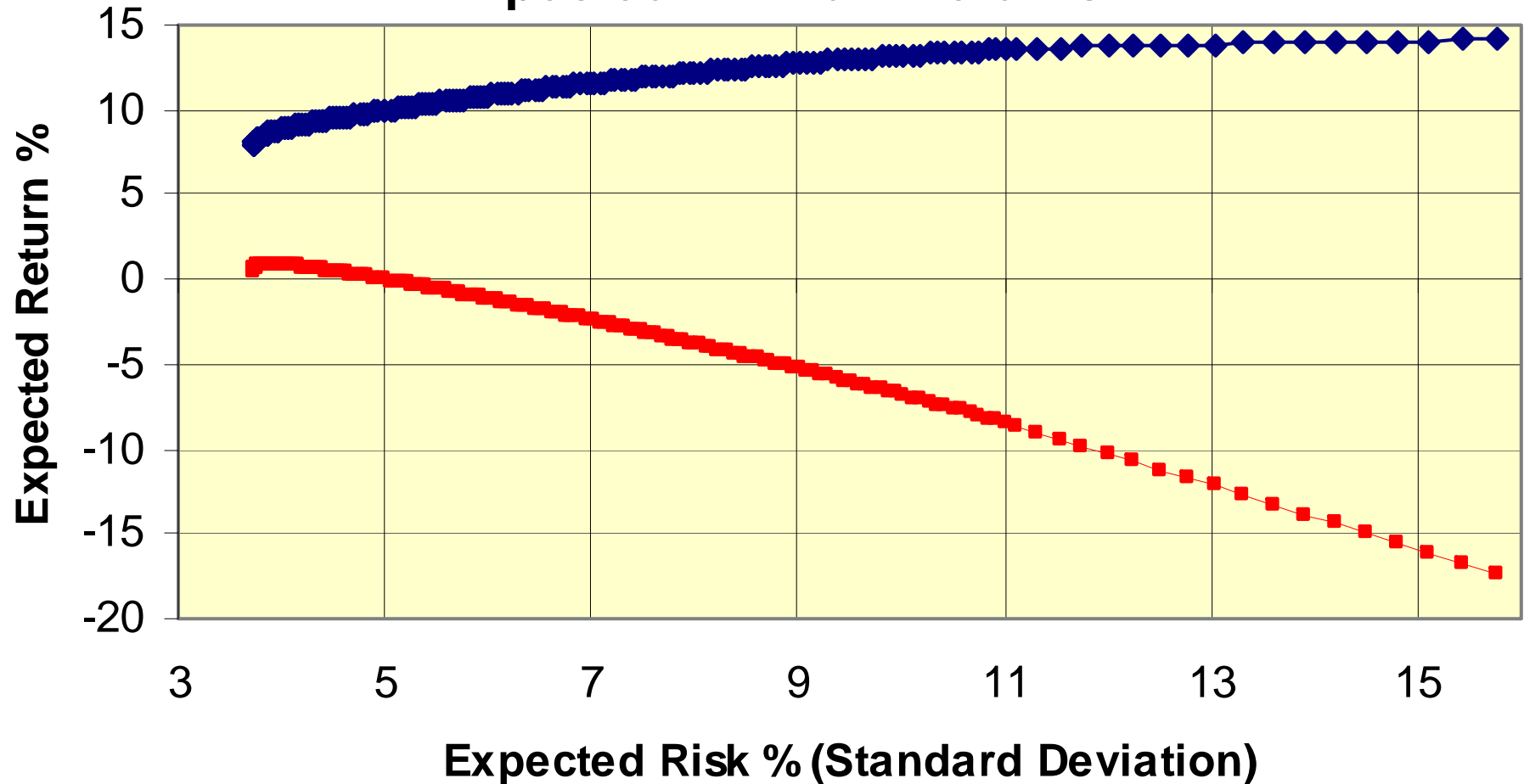
It's the Losses, Stupid!

Efficient Frontier and
Expected Minimum Returns

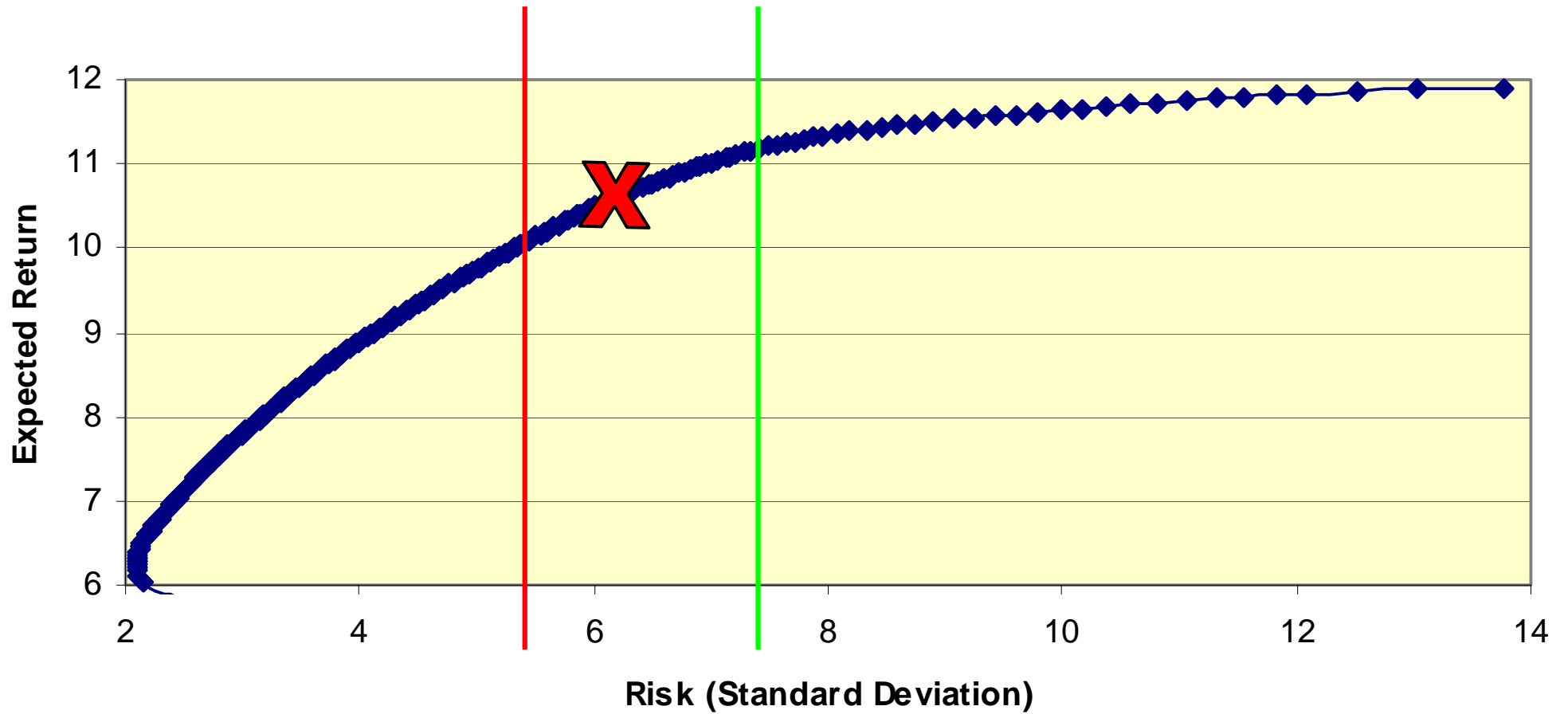


It's the Losses, Stupid!

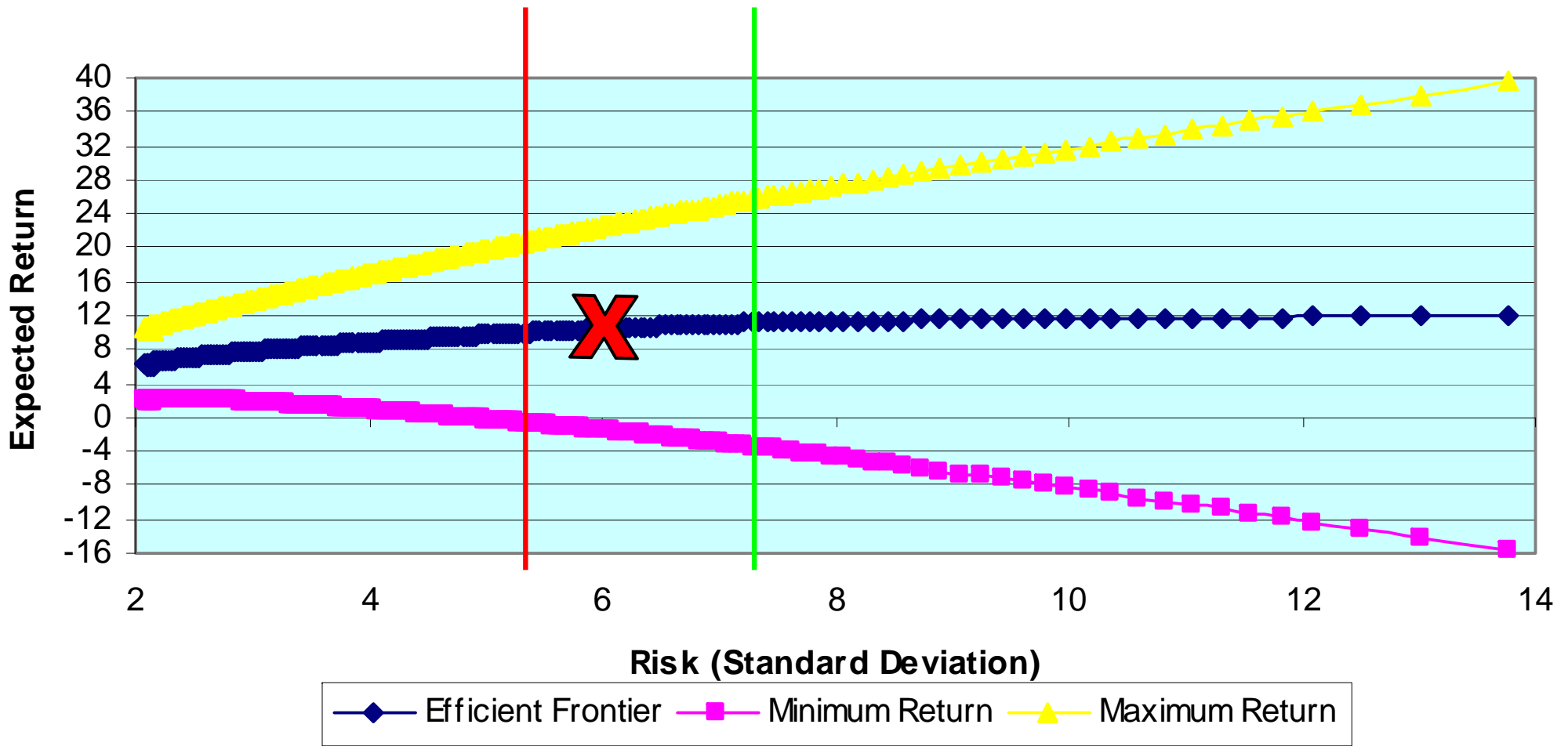
Efficient Frontier and
Expected Minimum Returns



Efficient Frontier Structure

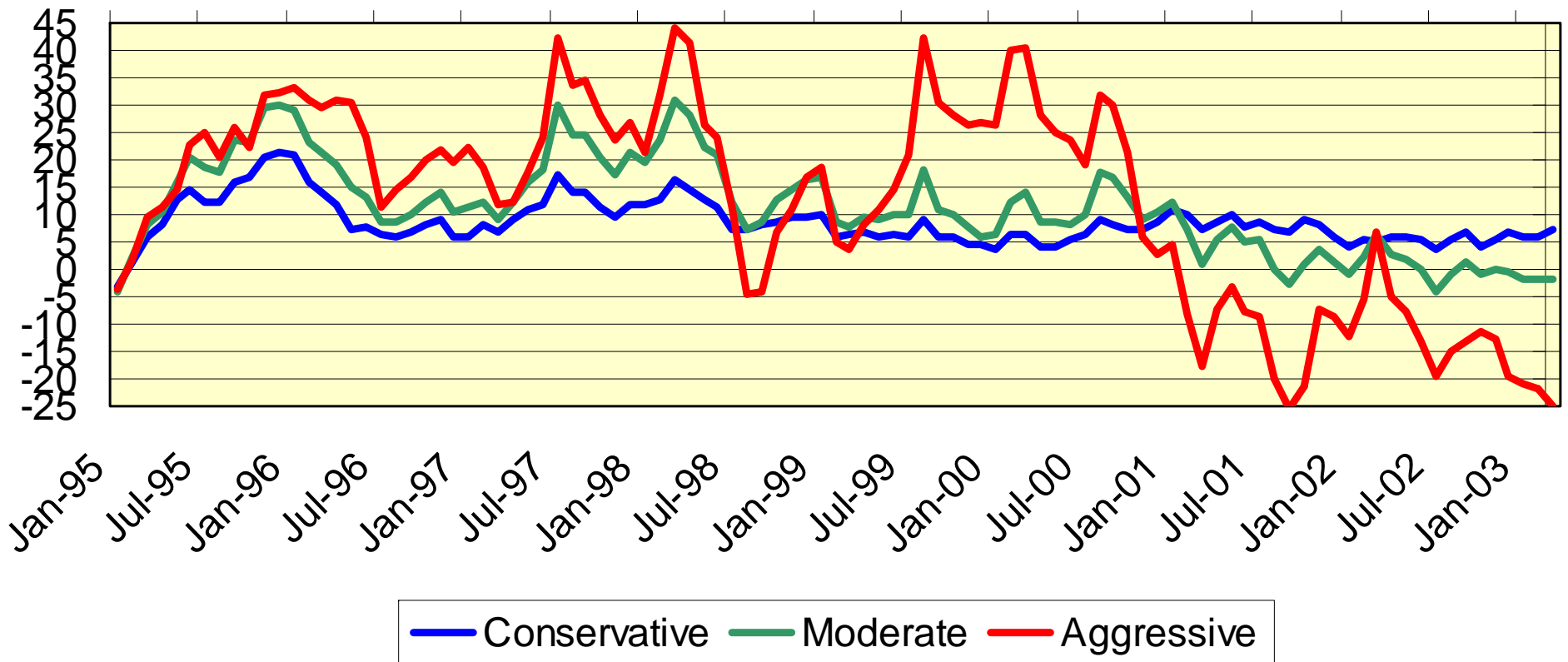


Efficient Frontier Structure



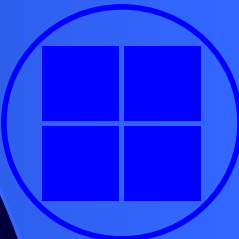
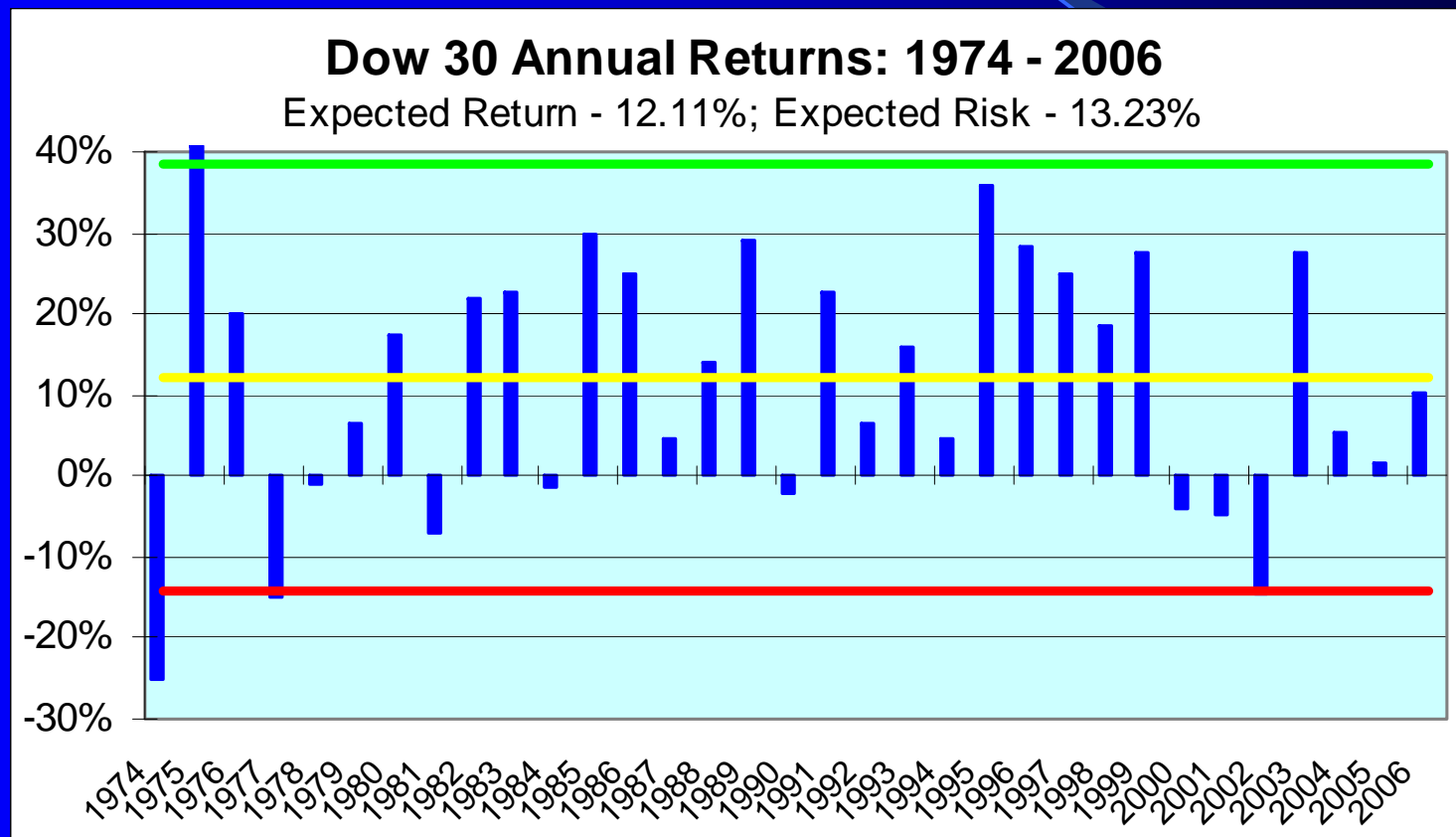
How Do You Like Your Roller Coasters?

Rolling 1-Year Rates of Return
January 1995 -- March 2003



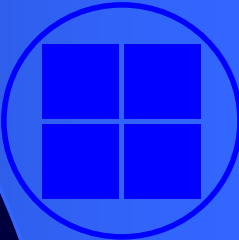
Change in Dow 30: 1974 – 2006

“Statistical Reality”



Key Issues

- “Bird in the Hand” vs. “Two in the Bush”
- Yield vs. Total Return
- Portfolio Withdrawal Rates
- Portfolio “As a Whole”
- Applying the Theory



Questions?

